

5 BOCES Road Poughkeepsie, NY 12601 845-486-4800

Matthew Metzger School Business Official 5 BOCES Road, Poughkeepsie, New York 12601 Phone: 845.486.4800 Ext. 2228 | Fax: 845.486.4821 E-mail: matthew.metzger@dcboces.org

APPROVED

AUG 0 7 2024

DUTCHESS BOCES BOARD OF EDUCATION

July 19, 2024

MEMO

TO:

Jodi Delucia, Ph.D., Deputy Superintendent

FROM:

Matthew Metzger, School Business Official



RE:

Cooperative Fresh Baked Pizza Bid #2425-08

I recommend the acceptance of the two attached bid proposals from JMC Hospitality LLC DBA Domino's Pizza of Tuckahoe, NY, and Tony's Pizza of Poughkeepsie, NY, for Fresh Baked Pizza for Dutchess BOCES and the Beacon, Hyde Park, Millbrook, Poughkeepsie, Spackenkill, and Wappingers School Districts. Both vendors offered at least some variations of the school pizzas. Tony's also bid on catering services. Awarding to both allows the Food Service Directors the option to choose which products best meet their needs.

The contract period is from September 1, 2024, through August 31, 2025, with the option to extend for up to three (3) oneyear periods upon mutual consent.

Thank you.

MM/tf Attmt.

> **Dutchess County Board of Cooperative Educational Services** Administrative Offices: 845.486.4800

www.dcboces.org

Dutchess BOCES Cooperative Fresh Baked Pizza Bid #2425-08 Contract Period: September 1, 2024 through August 31, 2025

| FOR SCHOOL PURPOSES | DIAMETER OF PIZZA | SERVINGS PER PIZZA | WEIGHT OF WEDGE OF PIZZA (OZ) | | CE PER IZZA | NUTRITION INFO PROVIDED | DIAMETER OF PIZZA | SERVINGS PER PIZZA | WEIGHT OF WEDGE OF PIZZA (OZ) | | ICE PER | NUTRITION INFO PROVIDED |
|---|---|-----------------------|----------------------------------|---------|----------------|-----------------------------|--|-----------------------|----------------------------------|---------|---------|----------------------------|
| VENDOR | | JMC Hos | pitality LLC DBA Domin | o's Piz | za | | | | Tonys Pizza / Luca Pizza | | | |
| PIZZA WITH LOW-FAT CHEESE & WHOLE GRAIN CRUST | 14" | 8 | 4.76 | \$ | 9.50 | YES | 16" | 8 | 4.8 | \$ | 10.00 | YES |
| PIZZA WITH LOW-FAT CHEESE, WHOLE GRAIN CRUST & PEPPERONI | 14" | 8 | 4.89 | \$ | 10.00 | YES | 16" | 8 | 4.9 | \$ | 12.00 | YES |
| PIZZA WITH LOW-FAT CHEESE, WHOLE GRAIN CRUST & TURKEY PEPPERONI | NO BID | NO BID | NO BID | N | O BID | NO BID | 16" | 8 | 4.92 | \$ | 14.00 | YES |
| PIZZA WITH LOW-FAT CHEESE, WHOLE GRAIN CRUST & VEGETABLES | 14" | 8 | 5.51 | \$ | 10.00 | YES | 16" | 8 | 4.92 | \$ | 15.00 | YES |
| PIZZA WITH LOW-FAT CHEESE, WHOLE GRAIN CRUST & SPECIALTY | NO BID | NO BID | NO BID | N | O BID | NO BID | 16" | 8 | 4.94 | \$ | 18.00 | YES |
| | | Vei | ndor listed above delivers | to: | | | Vendor listed above delivers to: | | | | | |
| | | | Dutchess BOCES | | | | | | Dutchess BOCES | | | |
| | Beacon City School District | | | | | Beacon City School District | | | | | | |
| | Hyde Park Central School District Poughkeepsie City School District | | | | | | Millbrook Central School District | | | | | |
| | | | enkill Union Free School I | | | | Poughkeepsie City School District Spackenkill Union Free School District | | | | | |
| | | | pingers Central School Di | | | | | эраск | cinaii cinoii riee school b | 131.101 | | |

JMC Hospitality LLC DBA Domino's Pizza

Email: mtevnan@jmcholdingsltd.com

Marie Tevnan 8 Depot Square Tuckahoe, NY 10707 Tel: 914-337-3370 Fax: 914-337-5323

Tony's Pizza / Luca Pizza

Jesus Berrospi 2 Raymond Ave, Suite 3A Poughkeepsie, NY 12603 Tel: 845-234-9192

Fax: 845-471-4837 Email: anthony@balbomanagement.com jesus@balbomanagement.com



Dutchess BOCES Cooperative Fresh Baked Pizza Bid #2425-08 Contract Period: September 1, 2024 through August 31, 2025

| FOR CATERING PURPOSES | Pizza with Cheese | Pizza with Cheese and Pepperoni | Pizza with Cheese and Vegetables | Pizza Marg Style | herita | Pizza with OTHER SPECIALTY UPGRADE | - | za with GLUTEN EE UPGRADE | Gai | | Side of Sauce | Ca | alzone | Stromboli | Pasta | Soda |
|-------------------------------|-------------------------|---------------------------------------|--|------------------------|--------|---|-------|------------------------------|----------------|------|------------------|------|--------|-----------|-----------|--------|
| VENDOR | | | • | | | Tony' | s Piz | za / Luca Pizza | | | yo, | - 40 | | | | |
| DIAMETER OF PIZZA | 16" | 16" | 16" | 16" | | 16" | 12" | | | | | | | | | |
| SERVINGS PER PIZZA | 8 | 8 | 8 | | 8 | 8 | | 4 | | | | | | | | |
| WEIGHT OF WEDGE OF PIZZA (OZ) | 4.8 | 4.9 | 4.92 | | 4.92 | 4.94 | | 4 | | | | | | | | |
| PRICE PER PIZZA | \$ 10.00 | \$ 12.00 | \$ 15.00 | \$ | 18.00 | \$ 20.00 | \$ | 14.00 | | | | | | | | |
| SIZE | | | | | | | | | | 10" | 3 oz | | 8" | 8" | Full Tray | Can |
| SERVINGS PER | | | | | | | | A GONDAL | | 6 | 1 | | 1 | 1 | 16-18 | 1 |
| PRICE PER | | | | | | | | | \$ | 3.00 | \$ 1.0 | 0 \$ | 6.00 | \$ 6.00 | \$ 90.00 | \$ 2.0 |
| TOPPING UPCHARGE (IF | | | | | | | | | | | | | | | | |
| APPLICABLE) | | | | | | Carrie Sa | | | \$ | 1.00 | N/A | \$ | 1.00 | \$ 1.00 | MP | N/A |
| | | | | | | Vendor liste | d ab | ove delivers to: | | | | | | | | |
| | Dutchess BOCES | | | | | | | | | | | | | | | |
| Beacon City School District | | | | | | | | | | | | | | | | |
| | | | | | | Millbrook | Cen | tral School District | | | | | | | | |
| | | | | | | | | City School Distric | application of | | | | | | | |
| | | | | | | Spackenkill | Unio | n Free School Dist | rict | | | | | | | |

Tony's Pizza / Luca Pizza Jesus Berrospi 2 Raymond Ave, Suite 3A Poughkeepsie, NY 12603 Tel: 845-234-9192

Fax: 845-471-4837

Email: anthony@balbomanagement.com jesus@balbomanagement.com

BID SUBMISSION SHEET

For schools - MUST MEET NUTRITION GUIDELINES

| Туре | Diameter of Pizza | Servings (slices) per Pizza | Weight of | Price per Pizza |
|---|----------------------|-----------------------------------|-----------|--------------------|
| Pizza with Low-Fat Cheese and Whole Grain Crust | 16" | 8 | 4.80 | \$10.00 |
| Pizza with Low-Fat Cheese, Whole Grain Crust & Pepperoni | 16" | 8 | 4.90 | \$ 12.00 |
| Pizza with Low-Fat Cheese, Whole Grain Crust & Turkey Pepperoni | 16" | 8 | 4.92 | \$ 14.00 |
| Pizza with Low-Fat Cheese, Whole Grain Crust & Vegetables | 16" | 8 | 4.92 | \$ 15.00 |
| Pizza with Low-Fat Cheese, Whole Grain Crust & SPECIALTY | 16" | 8 | 4.94 | \$ 18.00 |

One 4.6 oz.-4.94 oz. wedge of cheese pizza with a Whole Wheat Crust (51% Whole Wheat, 49% Enriched Flour), should provide 2.0 oz. equivalent meat/meat alternate (low-fat, low-moisture mozzarella), 1/8 cup red/orange vegetable (sauce), and 2.0 oz. equivalents Grains. Must contain a minimum of 3 grams of fiber. calories between 260-300 per wedge, no more than 13 grams of fat per wedge. Sodium is less than 640 mg/wedge. For the Pepperoni Pizza, the combined cheese and pepperoni should be 2.0 oz equivalent meat/meat alternate. Turkey Pepperoni should be Child Nutrition Labeled (Hormel, Jennie-O, or equal).

Vendor must include with their bid submission, detailed nutrition information including grain equivalent weight, ounces of meat/meat alternate, cups of vegetables, calories, sodium, fiber and fat per wedge/serving.

Please initial here that all ingredients in the pizza meet the NSLA Buy American Provision requirements (Bid #2425-08, Page 10). Failure to provide this certification could result in your bid being rejected.

Place a check mark next to each school district you are able to provide with your product (*An asterisk next to the school district's name reflects that the district has indicated their intention to utilize awards resulting from the bid herein):

| O Arlington Central School District | O Pine Plains Central School District |
|-------------------------------------|---|
| Beacon City School District | *Poughkeepsie City School District |
| O Dover Union Free School District | O Red Hook Central School District |
| *Dutchess BOCES | O Rhinebeck Central School District |
| O Hyde Park Central School District | *Spackenkill Union Free School District |
| *Millbrook Central School District | O Wappingers Central School District |
| O Pawling Central School District | O Webutuck Central School District |

| Vendor Name | Tony's Pizza /Luca Pizza | |
|----------------------|--------------------------|-----------------|
| Authorized Signature | Jesus Berrani | DATE 07/10/2024 |
| | BIÓ SUBMISSION SHEET | , , |

For catering services - nutrition guidelines NOT required

| Туре | Diamete r of Pizza | Servings (slices) Per Pizza | Weight of | Price Per |
|------------------------------------|-----------------------|--------------------------------|-----------|----------------------------------|
| Pizza with Cheese | 164 | 8 | 4.80 | \$10.00 |
| Pizza with Cheese and Pepperoni | 16" | 8 | 4,90 | 4 12.00 |
| Pizza with Cheese and Vegetables | 16" | 8 | 4.92 | \$ 15.00 |
| Pizza with Margherita Style | 16" | 8 | 4.92 | \$ 18.00 |
| Pizza with OTHER SPECIALTY UPGRADE | 16" | 8 | 4.94 | \$ 20.00 |
| Pizza with GLUTEN FREE UPGRADE | 12" | 4 | 4.00 | \$ 14.00 |
| Item | Size | Servings Per | Price Per | Topping Upcharge (if applicable) |
| Garlic Knots | 10" | 6 | \$3.00 | \$ 1.00 |
| Side of Sauce | 302. | 1 | \$ 1,00 | |
| Calzone | .8" | 1 | \$ 6.00 | \$ 1,00 |
| Stromboli | 8' | 1 | \$ 6.00 | \$ 1.00 |
| Pasta | Full tray | 16-18 peaple | \$ 90.00 | MP |
| Soda | Can | 1 () | \$2.00 | |

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| 0 | Arlington Central School District | O Pawling Central School District |
|------------|------------------------------------|---|
| ③ | Beacon City School District | O Pine Plains Central School District |
| 0 | Dover Union Free School District | *Poughkeepsie City School District |
| 0 | *Dutchess BOCES | O Red Hook Central School District |
| 0 | Hyde Park Central School District | O Rhinebeck Central School District |
| (2) | *Millbrook Central School District | *Spackenkill Union Free School District |

BID SUBMISSION SHEET

For schools - MUST MEET NUTRITION GUIDELINES

| Туре | Diameter of Pizza | Servings (slices) per Pizza | Weight of | Price per Pizza |
|---|----------------------|--------------------------------|-----------|--------------------|
| Pizza with Low-Fat Cheese and Whole Grain Crust | 14" | 8 | 4.7602. | \$ 9.50 |
| Pizza with Low-Fat Cheese, Whole Grain Crust & Pepperoni | 14" | 8 | 4.8907. | #10.00 |
| Pizza with Low-Fat Cheese, Whole Grain Crust & Turkey Pepperoni | | | | |
| Pizza with Low-Fat Cheese, Whole Grain Crust & Vegetables | 14" | 8 | 5.Sloz. | #10.00 |
| Pizza with Low-Fat Cheese, Whole Grain Crust & SPECIALTY | | | | |

One 4.6 oz.-4.94 oz. wedge of cheese pizza with a Whole Wheat Crust (51% Whole Wheat, 49% Enriched Flour), should provide 2.0 oz. equivalent meat/meat alternate (low-fat, low-moisture mozzarella), 1/8 cup red/orange vegetable (sauce), and 2.0 oz. equivalents Grains. Must contain a minimum of 3 grams of fiber. calories between 260-300 per wedge, no more than 13 grams of fat per wedge. Sodium is less than 640 mg/wedge. For the Pepperoni Pizza, the combined cheese and pepperoni should be 2.0 oz equivalent meat/meat alternate. Turkey Pepperoni should be Child Nutrition Labeled (Hormel, Jennie-O, or equal).

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|--------------------------------------|---------------------------------------|
| ଔ Beacon City School District | ▼ *Poughkeepsie City School District |
| O Dover Union Free School District | O Red Hook Central School District |
| ② *Dutchess BOCES | O Rhinebeck Central School District |
| | |
| *Millbrook Central School District | |
| O Pawling Central School District | O Webutuck Central School District |
| Vendor Name JMC Hospitality | UC, DBL Domino's P127a. |
| Authorized Signature | DATE 7.15.24 |
| | |