

10.05

DUTCHESS CES

Jason B. Schetelick
District Superintendent


Matthew Metzger
School Business Official
5 BOCES Road, Poughkeepsie, New York 12601
Phone: 845.486.4800 Ext. 2228 | Fax: 845.486.4821
E-mail: matthew.metzger@dcboces.org



November 15, 2023

MEMO

TO: Jason Schetelick, Superintendent

FROM: Matthew Metzger, School Business Official 

RE: **Cooperative Office Products Bid #2122-09 Ext. #2**

I recommend the extension of the bid award to **W. B. Mason** of Newburgh, NY, and **SourceNow** of Houston, TX, for the **Cooperative Office Products Bid #2122-09 Ext. #2**. This bid saved Dutchess BOCES and our component school districts approximately \$340,000 during the period of 9/1/22 through 9/30/23 based upon usage reports.

The contract extension period is from January 1, 2024 through December 31, 2024.

MM/bmc

Attachments (3)

Dutchess County Board of Cooperative Educational Services
Administrative Offices: 845.486.4800
www.dcboces.org

DUTCHESS COUNTY BOCES COOPERATIVE OFFICE PRODUCTS BID #2122-09 EXT. #2 AWARD INFORMATION

TERM: January 1, 2024-December 31, 2024 (THIS IS EXT. 2 OF 3)

CATEGORY	W.B. MASON		SOURCENOW LLC DBA BEYOND TECHNOLOGY	
	BASED UPON ESSENDANT		BASED UPON ESSENDANT	
	DISCOUNT %		DISCOUNT %	
OFFICE SUPPLIES	60.60%			
PRINTER SUPPLIES	OEM	NON-OEM	OEM	NON-OEM
BROTHER	41.60%	41.60%	15.00%	50.00%
CANON	41.60%	41.60%	20.00%	50.00%
DELL	41.60%	41.60%	15.00%	50.00%
EPSON	41.60%	41.60%	10.00%	50.00%
HP	41.60%	41.60%	30.00%	50.00%
LEXMARK	41.60%	41.60%	25.00%	50.00%
OKIDATA	41.60%	41.60%	15.00%	50.00%
XEROX	41.60%	41.60%	20.00%	50.00%
OTHER	41.60%	41.60%	15.00%	50.00%
OFFICE EQUIPMENT	37.20%			
OFFICE FURNITURE	54.30%			
WEBSITE	www.wbmason.com		www.govsourcenow.com	
GENERIC LOGIN: USERNAME	dutchess		dcboces@beyondtec.com	
GENERIC LOGIN: PASSWORD	mason		dcboces1	

NOTE: GENERIC LOGINS ARE TO CHECK PRICING ONLY. ORDERS MAY NOT BE PLACED ONLINE.

VENDOR CONTACT INFORMATION

W.B. Mason	Ryan Driscoll	12 Jeanne Dr., Newburgh, NY 12550	ryan.driscoll@wbmason.com
	Phone: 888-926-2766		FAX: 888-926-4183
Beyond Technology	Jessea Bowe	14550 E. Easter Ave. #900, Centennial, CO 80112	customerservice@beyondtec.com
	Phone: 800-548-0277		FAX: 303-623-4843

NOTE: STAPLES WAS ON THE ORIGINAL BID AWARD FOR THIS BID. THEY HAVE CHOSEN NOT TO EXTEND THEIR BID, HOWEVER THEIR BID PRICING IS CURRENTLY AVAILABLE THROUGH SOURCEWELL CONTRACT #012320-SCC UNTIL THE NEW NYS OGS CONTRACT IS AWARDED.

NOTE: OEM = Original Equipment Manufacturer

DUTCHESS COUNTY BOCES BOARD OF COOPERATIVE EDUCATIONAL SERVICES
5 BOCES Road
Poughkeepsie, NY 12601

COOPERATIVE OFFICE PRODUCTS BID #2122-09 – Extension #2
Current Extension: January 1, 2024 through December 31, 2024
Original Contract Period: January 1, 2022 through December 31, 2022
(with the Option to Extend Up to Three (3 One-Year Extensions)

The undersigned agrees to supply the service and products described within that has been bid pursuant to the terms of the bid and the terms of the "Special Instructions to Bidders and General Conditions of the Contract" which are incorporated as part of the original bid document by reference to them on this cover sheet.

Company
Name:

WB Mason

Name of
Contact:

Michael Slachta

Address:

12 Jeanne Drive

Newburgh NY 12550

Telephone:

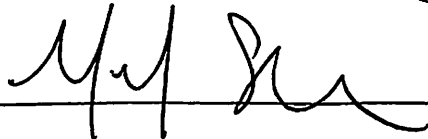
888-926-2766 x 8780

Fax Number:

Email:

Michael.Slachta@WBMason.com

Signature:



Date:

11/15/2023

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5 BOCES Road
Poughkeepsie, NY 12601

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Company

Name:

Source Now

Name of

Contact:

Jessie Bowe

Address:

1764 W. Sam Houston Pkwy N.

Houston, TX 77043

Telephone:

800-548-0277

Fax Number:

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Email:

customerservice@beyondtec.com

Signature:

Jessie Bowe

Date:

11-13-23