


Matthew Metzger  
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APPROVED  
DEC 13 2023  
DUTCHESS BOCES  
BOARD OF EDUCATION

November 27, 2023

MEMO

TO: Jason Schetelick, Superintendent

FROM: Matthew Metzger, School Business Official 

RE: Cooperative Custodial Supplies Bid #2122-11 Ext. #2

I recommend the extension of the bid award to **AramSCO, Inc. dba E.A. Morse** of Middletown, NY; **Ecolab Inc.** of St. Paul, MN; **Imperial Bag & Paper Co., LLC** of Jersey City, NJ; **LJC Janitorial Distributors of Fuller Commercial Products** of Scranton, PA; **Pyramid School Products** of Tampa, FL; **Quill, LLC** of Lincolnshire, IL; and **Sterling Sanitary Supply Corp.** of Woodside, NY for the **Cooperative Custodial Supplies Bid #2122-11 Ext. #2**.

The contract extension period is from January 1, 2024 through December 31, 2024.

MM/bmc

Attachments (5)

Dutchess County Board of Cooperative Educational Services

Administrative Offices: 845.486.4800

[www.dcboces.org](http://www.dcboces.org)

**DUTCHESS COUNTY BOCES COOPERATIVE CUSTODIAL SUPPLIES BID #2122-11 EXT. #2  
VENDOR LIST - 1/1/2024-12/31/2024**

<u>COMPANY NAME</u>	<u>CONTACT PERSON</u>	<u>ADDRESS</u>	<u>PHONE</u>	<u>FAX</u>	<u>EMAIL</u>
ARAMSCO, INC. dba E.A. MORSE	KEITH SULT	11-25 HARDING STREET MIDDLETOWN, NY 10940	845-346-4700	845-342-3381	<a href="mailto:ksult@aramsco.com">ksult@aramsco.com</a> ; <a href="mailto:customer.service@aramsco.com">customer.service@aramsco.com</a>
ECOLAB INC.	PETER HURLEY	1 ECOLAB PLACE ST. PAUL, MN 55102	201-264-4047	651-306-5429	<a href="mailto:peter.hurley@ecolab.com">peter.hurley@ecolab.com</a>
IMPERIAL BAG & PAPER CO., LLC	CHRIS MARASCA	255 ROUTE 1 & 9 JERSEY CITY, NJ 07306	914-588-3064	201-437-7442	<a href="mailto:chrmarasca@imperialdade.com">chrmarasca@imperialdade.com</a>
LJC JANITORIAL DISTRIBUTORS OF FULLER COMMERCIAL PRODUCTS	JOHN CUCK	1626 CEDAR AVENUE SCRANTON, PA 18505	800-356-1343 or 570-342-7719	570-343-7054	<a href="mailto:john.cuck@ljcfuller.com">john.cuck@ljcfuller.com</a> or <a href="mailto:info@LJCFuller.com">info@LJCFuller.com</a>
PYRAMID SCHOOL PRODUCTS	KENNETH D. MILLER	6510 NORTH 54TH STREET TAMPA, FL 33610-1908	800-792-2644 Ext. 225	813-621-7688	<a href="mailto:biddept@pyramidsp.com">biddept@pyramidsp.com</a>
QUILL, LLC	KARRIE SZALKOWSKI	300 TRI-STATE INTERNATIONAL DR., SUITE 300, LINCOLNSHIRE, IL 60069	800-634-4809	800-789-2016	<a href="mailto:bid@quill.com">bid@quill.com</a>
STERLING SANITARY SUPPLY CORP.	PHILIP A. SPERIN JR.	32-32 57TH STREET WOODSIDE, NY 11377	718-932-1100	718-932-1622	<a href="mailto:PSPERINJR@sterlingsanitarysupply.com">PSPERINJR@sterlingsanitarysupply.com</a>

**DUTCHESS COUNTY BOCES COOPERATIVE CUSTODIAL SUPPLIES BID #2122-11 EXT #2 of 3**  
**TERM: JANUARY 1, 2024 THROUGH DECEMBER 31, 2024**

**Discount by Manufacturer**

<b>Vendors: Please provide your percentage off from Manufacturer's List Price in the Discount % Column</b>	<b>Discount %</b>	<b>DETAIL</b>	<b>VENDOR</b>
<b>NO BID = No Bid received</b>			
3M	10.00%	ITEMS OTHER THAN PADS	QUILL
3M	40.10%	PADS ONLY	STERLING
3M Scotchbrite	10.00%		LJC FULLER
ABCO			NO BID
ACS			NO BID
Aluf, Inc.	30.10%		STERLING
Alto U.S. Inc.	28.00%		IMPERIAL BAG
American Cleaning Solutions	35.10%		STERLING
American Rock Salt (Ice Melters & Rock Salt)			NO BID
AMES	10.00%		QUILL
Austin	30.10%		STERLING
Banner Chemical	0.00%		QUILL
Bay West (Essity/Tork USA)	35.10%	NOW ESSITY/TORK USA	STERLING
Berry Plastics (Liners Only)	10.00%		QUILL LLC
Betco	35.10%		STERLING
Better Brush	30.10%		STERLING
Boardwalk	30.10%		STERLING
Bobrick Washroom Equipment	35.10%		STERLING
Brillo	10.00%		QUILL LLC
Buckeye	0.00%		QUILL LLC
Carlisle	27.50%		ARAMSCO
Cascades			NO BID
Chase	10.00%		QUILL LLC
Chicopee	33.00%		IMPERIAL BAG
Claire	30.10%		STERLING
Clario	0.00%		QUILL LLC
Clarke	28.00%		IMPERIAL BAG
Clorox	35.00%		IMPERIAL BAG
Colgate Palmolive	30.00%		IMPERIAL BAG
Contico (Continental Commercial)	35.10%	NOW CONTINENTALCOMMERCIAL	STERLING
Continental (Continental Commercial)	35.10%	NOW CONTINENTALCOMMERCIAL	STERLING
Crown Matting (Floor)	20.10%		STERLING
Cordova	0.00%		QUILL LLC
Dial	33.00%		IMPERIAL BAG



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DEB/SBS	33.00%		IMPERIAL BAG
Diversey	32.00%		IMPERIAL BAG
Diversey/US Chemical	33.10%		STERLING
Dymon	30.10%		STERLING
Ecolab	30.00%	Min. of 30% disc.	ECOLAB
Elegant	0.00%		QUILL LLC
EnviroBrands ( incl. Annihilare equipment)	30.10%	30.1% CHEMICALS & 20.1 % EQUIP.	STERLING
Enviro Solutions	0.00%		QUILL LLC
Essity	30.10%		STERLING
Ettore	32.00%		IMPERIAL BAG
Eureka	35.00%		IMPERIAL BAG
Expanded Technologies	10.00%		LJC FULLER
EZ Way	0.00%		QUILL LLC
Fresh Products	35.00%		IMPERIAL BAG
Fuller Brush	10.00%		LJC FULLER
Gen-Eon	3.00%		ARAMSCO
Georgia Pacific	10.00%		QUILL LLC
GoJo	30.10%		STERLING
Golden Star	30.10%		STERLING
Greenwood	0.00%		QUILL LLC
Gripstrong	0.00%		QUILL LLC
Hoover Vacuums & Floor Equipment	26.00%		IMPERIAL BAG
Hoover Accessories & Supplies	26.00%		IMPERIAL BAG
Hospeco	30.10%		STERLING
Hospital Specialty	30.10%		STERLING
Hydra	0.00%		QUILL LLC
ICE (Intelligent Cleaning Equipment)	0.00%		QUILL LLC
Impact Products	30.10%		STERLING
Kaivac	15.00%		IMPERIAL BAG
Kimberly Clark	30.10%		STERLING
Kissner Group (Ice Melters & Salt)	0.00%		QUILL LLC
Krasdale	0.00%		QUILL LLC
Lagasse (Essedant)	36.10%	NOW ESSEDANT	STERLING
Lambskin Specialties	30.10%		STERLING
Marcal (Marcal/Nittany)	30.10%	NOW MARCAL/NITTANY	STERLING
Marcon	0.00%		QUILL LLC
Mats Inc.	25.10%		STERLING

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Mercury (Sapolin Paint Coverings)	0.00%		QUILL LLC
Minuteman Floor Machines	25.10%		STERLING
Mercantile Development	36.10%		STERLING
Nacecare	10.00%		IMPERIAL BAG
National Chemical Labs	0.00%		QUILL LLC
O'Cedar	30.10%		STERLING
PPG Paints Architectural Coatings	0.00%		QUILL LLC
PPG Paint Sundries	0.00%		QUILL LLC
Pitt Plastics	0.00%		QUILL LLC
Precision	0.00%		QUILL LLC
Proctor & Gamble	35.00%		IMPERIAL BAG
Proline	10.00%		QUILL LLC
Prolink	18.00%	No Discount on Equip	ARAMSCO
Prolink Berry	10.00%		ARAMSCO
ProTeam	35.10%		STERLING
Reckitt Bensickser	35.00%		IMPERIAL BAG
Rubbermaid Commercial	43.60%		STERLING
Rubbermaid Vacuums & Floor Machines	10.00%		QUILL LLC
Rugg	25.10%		STERLING
San Jamar	25.10%		STERLING
Sani-Cloth	10.00%		QUILL LLC
Sanitaire (Vacuums & Floor Machines)	36.10%		STERLING
Sanitaire (Accessories, Supplies & Repairs)	30.00%		IMPERIAL BAG
Sapolin PPX	0.00%		QUILL LLC
SC Johnson	31.10%	SOAP ONLY	STERLING
SC Johnson	30.00%		IMPERIAL BAG
SCA Tissue (Essity/Tork USA)	30.10%	NOW ESSITY/TORK USA	STERLING
Scotwood (Ice Melters & Salts)	20.00%		STERLING
Semperguard (Ice Melters & Salts)	0.00%		QUILL LLC
Simoniz	10.00%		QUILL LLC
Simoniz - Open-Up	10.00%		QUILL LLC
Sno-Plow (Ice Melters & Salts)			NO BID
Solution Series	0.00%		QUILL LLC
Spartan Products	35.10%		STERLING
Technical Concepts (Rubbermaid Commercial)	43.60%	NOW RUBBERMAID COMMERCIAL	STERLING
Tennant (Battery Powered Scrubber)	15.10%	ROBOTIC NOT INCLUDED	STERLING



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Tennant (Orbio Cleaning Solution Generator equip. discontinued, parts only.)	2.50%	Customer to prov list price	STERLING
Tennant (Parts, Supplies, Repair)	20.10%		STERLING
The Safety Zone	30.10%		STERLING
Tolco	30.10%		STERLING
TomCat	10.00%		ARAMSCO
Tork (Essity/Tork USA)	30.10%	NOW ESSITY/TORK USA	STERLING
Turface	0.00%		QUILL LLC
TuWay (NOW OFFERING JANICO @ SAME DISCOUNT)	31.00%		IMPERIAL BAG
Unger Enterprises	32.00%		IMPERIAL BAG
United Receptacle (Rubbermaid Commercial)	43.60%	NOW RUBBERMAID COMMERCIAL	STERLING
Valley Forge	0.00%		QUILL LLC
Viper (Equipment)	20.10%		STERLING
Viper (Parts, Supplies, Repair)	22.10%		STERLING
Windsor-Karcher (Equipment)	20.10%		STERLING
Windsor-Karcher (Parts, Supplies, Repair)	20.10%		STERLING
World and Main, LLC	0.00%		QUILL LLC
Zep, Inc.	10.00%		QUILL LLC