## DUTCHESS B © CES

Jodi DeLucia, Ph.D. District Superintendent

Matthew Metzger
Business Official
845.486.4800 Ext. 2228 | matthew.metzger@dcboces.org

June 4, 2025

**MEMO** 

TO: Jodi DeLucia, Superintendent

FROM: Matthew Metzger, Business Official

**SUBJECT: Security Services RFP #2526-03** 

APPROVED

JUN 1 1 2025

DUTCHESS BOCES
BOARD OF EDUCATION

Recommend approval of the bid award for **Snoop Investigations and Security, LLC**. of Monroe, NY for security services, Bid # 2526-03 at an estimated cost of \$199,180 for the 2025-26 school year. This estimate is projected upon 5,824 hours of coverage. This covers the period July 1, 2025 through June 30, 2026. The contract can be extended in one-year intervals 4 times through the 2029-30 school year.

BOCES received 15 bids from separate vendors in response to the Security Services bid. Based upon the scoring matrix established, Snoop Investigations had the highest ranking, which included categories such as cost; qualifications, supervision, compliance and other value add services. Additionally, the Superintendent and members of cabinet met with a representative from Snoop Investigation. Based upon the scoring matrix and the interview, we feel that they will provide the best value of services to our agency.

MM/cb

Dutchess BOCES, 5 BOCES Road, Poughkeepsie, NY 12601 | 845.486.4800 | www.dcboces.org

RFP 2526-03 VE	<b>VENDOR RANKING</b>	KING		DUTCH	IESS E	<b>MCES</b>
	Vendor	Aron	Snoop	R&D	XPress	Corporate Hiring
	Potential Score	100	100	100	100	100
	Actual Score	81	06	1.9	79	75
Cost	40	39	36	38	37	40
<b>Contractor Qualifications &amp; References</b>	20	7	19	10	15	10
Staffing Plan & Supervision	57	13	13	1	8	7
Compliance with NYS Laws & Insurance Requirements	15	14	14	10	14	14
Additional Value-Added Services	10	8	8	2	5	4

## **ESTIMATED STAFFING LEVELS AND HOURS**



Duty Position	# of SO	Shift Length	Shift Length Total Daily Hours	Total Weekly Hours	Total Annual Hours
Licensed SO at CTI	2	8	16	80	2,912
Licensed SO at SPC	_	00	80	40	1,456
Licensed SO Floating Conf Ctr & Admin		8	8	40	1,456
TOTAL FOR CAMPUS	4		32	160	* 5,824
* 4 000 annual hours are guaranteed					

## **COST PROPOSALS BASED UPON ESTIMATED HOURS**

VENDOR	Ranking By Price	Ranking By Total Estimated Price Cost	Averaged Hourly Cost Annually	2 Licensed SO Licensed SO at CTI at SPC1	Licensed SO at SPC1	1 Licensed S0 Floating Conf. Ctr & Admin
Corporate Hiring Solutions Inc.	1	\$178,971.52	\$30.73	\$89,485.76	\$44,742.88	\$44,742.88
Aron Security Inc., DBA Arrow Security	2	\$190,503.04	\$32.71	\$95,251.52	\$47,625.76	\$47,625.76
R & D Strategies Security Company LLC	ω	\$194,477.92	\$33.39	\$95,746.56	\$47,873.28	\$50,858.08
XPress Guards LLC.	4	\$198,016.00	\$34.00	\$99,008.00	\$49,504.00	\$49,504.00
Snoop Investigations & Security	5	\$199,180.80	\$34.20	\$99,590.40	\$49,795.20	\$49,795.20
Agilis Security Services	6	\$203,840.00	\$35.00	\$101,920.00	\$50,960.00	\$50,960.00
Pagones-Oneill Inc.	6	\$203,840.00	\$35.00	\$101,920.00	\$50,960.00	\$50,960.00
WM Security Services	8	\$204,422.40	\$35,10	\$102,211,20	\$51,105.60	\$51,105.60
Premium Investigations	9	\$215,371.52	\$36.98	\$107,685.76	\$53,842.88	\$53,842.88
Lead Security Group, Inc.	10	\$220,846.08	\$37.92	\$110,423,04	\$55,211.52	\$55,211.52
DDCues, LLC	=	\$227,136.00	\$39.00	\$113,568.00	\$56,784.00	\$56,784,00
Mid-Hudson Security Consultants, LLC	12	\$232,960.00	\$40.00	\$116,480.00	\$58,240.00	\$58,240.00
ESO Consultants LLC	13	\$252,252.00	943.31	\$120,120.00	\$60,060.00	\$72,072.00
724 Security, LLC	14	\$297,024.00	\$51.00	\$148,512.00	\$74,256.00	\$74,256.00
Everest Blue Consulting Inc.	15	\$338,432.64	\$58.11	\$168,168.00	\$84,084.00	\$86,180.64