

Matthew Metzger
School Business Official
845.486.4800 Ext. 2228 | matthew.metzger@dcbores.org

May 29, 2025

MEMO

TO: Jodi DeLucia, Ph.D., District Superintendent

FROM: Matthew Metzger, School Business Official 

SUBJECT: **Cooperative Milk & Milk Products Bid # 2526-04**

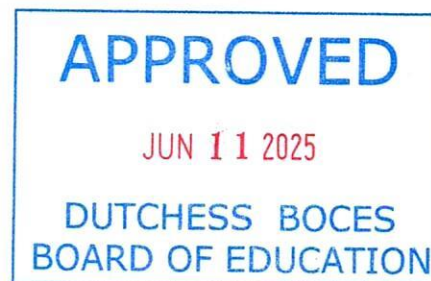
Recommend accepting the bid offers from **Sinon Farms, Inc.**, and **Hudson Valley Fresh Dairy LLC**, both of Poughkeepsie, NY, for our Cooperative Milk and Milk Products Bid.

Sinon Farms, the overall low bidder, submitted two bids, one of which included a limited number of NYS Farm to School items. Hudson Valley Fresh, however, submitted a full NYS Farm to School bid and is recommended for those items due to their broader offering of New York State products.

The contract period is from July 1, 2025, through June 30, 2026, with the option of up to four (4) twelve-month extensions upon mutual consent.

MM/tf

attachments



Dutchess BOCES, 5 BOCES Road, Poughkeepsie, NY 12601 | 845.486.4800 | www.dcboces.org

Dutchess BOCES Cooperative Milk and Milk Products Bid #2526-04												
			Hudson Valley Fresh Dairy LLC					Sinon Farms, Inc.				
Description	Unit of Measure	EST. USAGE 2025-2026	Vendor Item Number	Brand Bid	Price Per Unit	Meets Buy American Provision? (Y or N)	NYS FARM TO SCHOOL (Y OR N)	Vendor Item Number	Brand Bid	Price Per Unit	Meets Buy American Provision? (Y or N)	NYS FARM TO SCHOOL (Y OR N)
Milk, Fat Free, White	½ pint	195,340	FATFREE8OZ	HVF	\$0.35	Y	Y		Hood	\$0.32	Y	N
Milk, Fat Free, Chocolate	½ pint	1,254,552	FFCHOC8OZ	HVF	\$0.38	Y	Y		Hood	\$0.33	Y	N
Milk, Fat Free, Strawberry	½ pint	0	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Milk, Low Fat 1%, White	½ pint	397,982	LOWFAT8OZ	HVF	\$0.37	Y	Y		Hood	\$0.32	Y	N
Milk, Low Fat 1%, Chocolate	½ pint	0	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Milk, Lactose Free, Fat Free	½ pint	378	NO BID	NO BID	NO BID	NO BID	NO BID		Lactaid	\$0.64	Y	N
Milk, Low Fat 1%, ½ Gal.	½ gallon	62	LOWFATHG	HVF	\$2.95	Y	Y		Crowley	\$2.75	Y	N
Milk, Low Fat 1%, White	1 gallon	176	LOWFATGAL	HVF	\$5.00	Y	Y		Crowley	\$4.50	Y	N
Milk, Whole, White	1 gallon	NEW ITEM	WHOLEGAL	HVF	\$5.00	Y	Y		Crowley	\$4.50	Y	N
Buttermilk, Low Fat 2%	1 quart	12	BUTTERMILK	Varies (Farmland)	\$1.80	Y	*varies*		Crowley	\$1.60	Y	N
Half & Half, Ultra Pasteurized	1 quart	484	HHQT NOT ultra pasteurized	HVF	\$3.75	Y	Y		Hood	\$2.75	Y	N
Half & Half Creamers	400/cs	34	HHHCR 300/case	Varies (Farmland)	\$17.00	Y	*varies*		Hood	\$15.00	Y	N
Heavy Cream, Quarts	1 quart	392	HVCQT	HVF	\$7.00	Y	Y		Hood	\$5.75	Y	N
Milk, Low Fat 1%, Unflavored White	5 gal. bag	130	LOWFAT5GB	HVF	\$24.00	Y	Y		Hood	\$27.00	Y	N
Milk, Fat Free, Chocolate, NO HFCS	5 gal. bag	524	FFCHOC5GB	HVF	\$26.00	Y	Y		Hood	\$28.00	Y	N
Sour Cream	1 pint	20	SC16OZ	HVF	\$3.55	Y	Y		Crowley	\$3.00	Y	N
Contract Term: 7/1/25-6/30/26 Sinon Farms holds the primary award for lowest price. Schools that participate in the NYS Farm-to-School Initiative should purchase from the secondary awarded vendor, Hudson Valley Fresh Dairy.			Hudson Valley Fresh Cooler Information					Sinon Farms Cooler Information				
			# of Coolers	Description	Monthly Rental \$			# of Coolers	Description	Monthly Rental \$		
			1	Flip-Top 16 Crate Unit	\$220.00			1	Flip-Top 16 Crate Unit	\$0.00		
			1	Flip-Top 12 Crate Unit	N/A			1	Flip-Top 12 Crate Unit	\$0.00		
			1	Flip-Top 8 Crate Unit	N/A			1	Flip-Top 8 Crate Unit	\$0.00		
Contact Information Hudson Valley Fresh Dairy, LLC Courtney Roberts courtney@hudsonvalleyfresh.com 845-226-2065			1	5 Gal. Milk Dispensers w/3 Levers	\$320.00			1	5 Gal. Milk Dispensers w/3 Levers	\$0.00		
			Hudson Valley Fresh Add'l Information					Sinon Farms Add'l Information				
			License #	3604				License #	3977			
			License Expiration	9/30/2025				License Expiration	12/31/2025			
Sinon Farms, Inc. Mike Sinon sinonfarms@gmail.com 845-454-9075			**HVF reserves the right to waive the monthly cooler fee**									
			HVF bids a flat/fixed pricing									

Dutchess BOCES Cooperative Milk and Milk Products Bid #2526-04

			Hudson Valley Fresh Dairy LLC					Sinon Farms					Sinon Farms, Inc.				
Description	Unit of Measure	EST. USAGE 2025-2026	Vendor Item Number	Brand Bid	Price Per Unit	Meets Buy American Provision? (Y or N)	NYS FARM TO SCHOOL (Y OR N)	Vendor Item Number	Brand Bid	Price Per Unit	Meets Buy American Provision? (Y or N)	NYS FARM TO SCHOOL (Y OR N)	Vendor Item Number	Brand Bid	Price Per Unit	Meets Buy American Provision? (Y or N)	NYS FARM TO SCHOOL (Y OR N)
Milk, Fat Free, White	½ pint	195,340	FATFREE8OZ	HVF	\$0.35	Y	Y		Mountainside	\$0.32	Y	Y		Hood	\$0.32	Y	N
Milk, Fat Free, Chocolate	½ pint	1,254,552	FFCHOC8OZ	HVF	\$0.38	Y	Y		Mountainside	\$0.33	Y	Y		Hood	\$0.33	Y	N
Milk, Fat Free, Strawberry	½ pint	0	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Milk, Low Fat 1%, White	½ pint	397,982	LOWFAT8OZ	HVF	\$0.37	Y	Y		Mountainside	\$0.32	Y	Y		Hood	\$0.32	Y	N
Milk, Low Fat 1%, Chocolate	½ pint	0	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Milk, Lactose Free, Fat Free	½ pint	378	NO BID	NO BID	NO BID	NO BID	NO BID		Lactaid	\$0.64	Y	N		Lactaid	\$0.64	Y	N
Milk, Low Fat 1%, ½ Gal.	½ gallon	62	LOWFATHG	HVF	\$2.95	Y	Y		Crowley	\$2.75	Y	N		Crowley	\$2.75	Y	N
Milk, Low Fat 1%, White	1 gallon	176	LOWFATGAL	HVF	\$5.00	Y	Y		Crowley	\$4.50	Y	N		Crowley	\$4.50	Y	N
Milk, Whole, White	1 gallon	NEW ITEM	WHOLEGAL	HVF	\$5.00	Y	Y		Crowley	\$4.50	Y	N		Crowley	\$4.50	Y	N
Buttermilk, Low Fat 2%	1 quart	12	BUTTERMILK	Varies (Farmland)	\$1.80	Y	*varies*		Crowley	\$1.60	Y	N		Crowley	\$1.60	Y	N
Half & Half, Ultra Pasteurized	1 quart	484	HHQT NOT ultra pasteurized	HVF	\$3.75	Y	Y		Hood	\$2.75	Y	N		Hood	\$2.75	Y	N
Half & Half Creamers	400/cs	34	HHHCR 300/case	Varies (Farmland)	\$17.00	Y	*varies*		Hood	\$15.00	Y	N		Hood	\$15.00	Y	N
Heavy Cream, Quarts	1 quart	392	HVCQT	HVF	\$7.00	Y	Y		Hood	\$5.50	Y	N		Hood	\$5.75	Y	N
Milk, Low Fat 1%, Unflavored White	5 gal. bag	130	LOWFAT5GB	HVF	\$24.00	Y	Y		Hood	\$27.00	Y	N		Hood	\$27.00	Y	N
Milk, Fat Free, Chocolate, NO HFCS	5 gal. bag	524	FFCHOC5GB	HVF	\$26.00	Y	Y		Hood	\$28.00	Y	N		Hood	\$28.00	Y	N
Sour Cream	1 pint	20	SC16OZ	HVF	\$3.55	Y	Y		Crowley	\$3.00	Y	N		Crowley	\$3.00	Y	N
Contract Term: 7/1/25-6/30/26 Sinon Farms holds the primary award for lowest price. Schools that participate in the NYS Farm-to-School Initiative should purchase from the secondary awarded vendor, Hudson Valley Fresh Dairy.			Hudson Valley Fresh Cooler Information					Sinon Farms Cooler Information					Sinon Farms Cooler Information				
			# of Coolers	Description	Monthly Rental \$			# of Coolers	Description	Monthly Rental \$			# of Coolers	Description	Monthly Rental \$		
			1	Flip-Top 16 Crate Unit	\$220.00			1	Flip-Top 16 Crate Unit	\$0.00			1	Flip-Top 16 Crate Unit	\$0.00		
				1 Flip-Top 12 Crate Unit	N/A				1 Flip-Top 12 Crate Unit	\$0.00				1 Flip-Top 12 Crate Unit	\$0.00		
				1 Flip-Top 8 Crate Unit	N/A				1 Flip-Top 8 Crate Unit	\$0.00				1 Flip-Top 8 Crate Unit	\$0.00		
Contact Information Hudson Valley Fresh Dairy, LLC Courtney Roberts courtney@hudsonvalleyfresh.com 845-226-2065			Hudson Valley Fresh Add'l Information					Sinon Farms Add'l Information					Sinon Farms Add'l Information				
			License #	3604				License #	3977				License #	3977			
			License Expiration	9/30/2025				License Expiration	12/31/2025				License Expiration	12/31/2025			
			HVF reserves the right to waive the monthly cooler fee														
			HVF bids a flat/fixed pricing														
Sinon Farms, Inc. Mike Sinon sinonfarms@gmail.com 845-454-9075																	