

DUTCHESS BOCES

Innovation | Partnership | Growth

Jodi DeLucia
District Superintendent

Michael Skerritt
Assistant Superintendent for Business & Operations
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TO: Jodi DeLucia, Ph.D., District Superintendent
FROM: Mike Skerritt, Assistant Superintendent for Business & Operations
DATE: April 16, 2026
RE: Cooperative Milk and Milk Products RFB #2627-04



I recommend award of the bids from **Sinon Farms, Inc.**, of Poughkeepsie, NY, and **Hudson Valley Fresh Dairy LLC**, of Poughkeepsie, NY, for the Cooperative Milk and Milk Products RFB #2627-04, as the lowest responsive and responsible bidders by item and category, in accordance with the specifications of the RFB and New York State General Municipal Law §103.

The contract period is from July 1, 2026 through June 30, 2027 with the option to extend for four (4) additional one-year terms.



MS/tf
Attachment

DUTCHESS BOCES COOPERATIVE MILK AND MILK PRODUCTS BID #2627-04

Contract Period July 1, 2026 through June 30, 2027

NYS Farm-to-School NON-Compliant

			Primary Award				
			Sinon Farms				
Description	Unit of Measure	EST. USAGE 2026-2027	Vendor Item Number	Brand Bid	Price Per Unit	Meets Buy American Provision? (Y OR N)	NYS FARM TO SCHOOL (Y OR N)
Milk, Fat Free, White	½ pint	195,340		Hood	\$ 0.3273	Yes	No
Milk, Fat Free, Chocolate	½ pint	1,254,552		Hood	\$ 0.3373	Yes	No
Milk, Fat Free, Strawberry	½ pint	0		N/A			
Milk, Low Fat 1%, White	½ pint	397,982		Hood	\$ 0.3210	Yes	No
Milk, Low Fat 1%, Chocolate	½ pint	0		Hood - if available	\$ 0.3573	Yes	No
Milk, Lactose Free, Fat Free	½ pint	2500		Lactaid	\$ 0.6600	Yes	No
Milk, Whole, White	½ pint	NEW ITEM		Hood	\$ 0.3825	Yes	No
Milk, Whole, Chocolate	½ pint	NEW ITEM		Hood - if available	\$ 0.3999	Yes	No
Soy Milk	½ pint	NEW ITEM	1/2 Gal Size	Rolling Hills	\$ 3.0000	Yes	No
Milk, Low Fat 1%, ½ Gal.	½ gallon	62		Crowley	\$ 2.7500	Yes	No
Milk, Low Fat 1%, White	1 gallon	176		Crowley	\$ 4.5000	Yes	No
Milk, Whole, White	1 gallon	0		Crowley	\$ 4.5000	Yes	No
Milk, Low Fat 1%, Unflavored White	5 gal. bag	400		Hood	\$ 29.0000	Yes	No
Milk, Fat Free, Chocolate, NO HFCS	5 gal. bag	1000		Hood	\$ 31.0000	Yes	No
Milk, Whole, White	5 gal. bag	NEW ITEM		Hood	\$ 32.0000	Yes	No
Buttermilk, Low Fat 2%	1 quart	12		Crowley	\$ 1.6000	Yes	No
Half & Half, Ultra Pasteurized	1 quart	484		Crowley	\$ 2.8000	Yes	No
Half & Half Creamers	400/cs	34	300 Ct	Farmland	\$ 13.5000	Yes	No
Heavy Cream, Quarts	1 quart	392		Hood	\$ 5.2500	Yes	No
Sour Cream	1 pint	20		Hood	\$ 2.9000	Yes	No

Some schools may require coolers. Please indicate the monthly rental charge, if any.		
Description of Cooler Size/Style	Qty of Coolers	Monthly Rental Charge
Flip-Top 16 Crate Unit	1	0
Flip-Top 12 Crate Unit	1	0
Flip-Top 8 Crate Unit	1	0
5 Gal. Milk Dispensers w/3 Levers	1	N/A
All milk coolers provided must be standard commercial models and bear a UL (Underwriters Laboratories) safety certification label or an equivalent nationally recognized safety certification.		

DUTCHESS BOCES COOPERATIVE MILK AND MILK PRODUCTS BID #2627-04
Contract Period July 1, 2026 through June 30, 2027
NYS Farm-to-School Compliant

Primary Award							Secondary Award					
Hudson Valley Fresh							Sinon Farms - NYS Farm to School					
Description	Unit of Measure	EST. USAGE 2026-2027	Vendor Item Number	Brand Bid	Price Per Unit	Meets Buy American Provision? (Y OR N)	NYS FARM TO SCHOOL (Y OR N)	Vendor Item Number	Brand Bid	Price Per Unit	Meets Buy American Provision? (Y OR N)	NYS FARM TO SCHOOL (Y OR N)
Milk, Fat Free, White	½ pint	195,340	FATFREE8OZ	HVF	\$ 0.38	Yes	Yes		Farmland	\$ 0.3273	Yes	Yes
Milk, Fat Free, Chocolate	½ pint	1,254,552	FFCHOC8OZ	HVF	\$ 0.40	Yes	Yes		Farmland	\$ 0.3373	Yes	Yes
Milk, Fat Free, Strawberry	½ pint	0										
Milk, Low Fat 1%, White	½ pint	397,982	LOWFAT8OZ	HVF	\$ 0.38	Yes	Yes		Farmland	\$ 0.3210	Yes	Yes
Milk, Low Fat 1%, Chocolate	½ pint	0							Farmland	\$ 0.3573	Yes	Yes
Milk, Lactose Free, Fat Free	½ pint	2500							Farmland	\$ 0.6600	Yes	Yes
Milk, Whole, White	½ pint	NEW ITEM	WHOLE8OZ	HVF	\$ 0.39	Yes	Yes		Farmland	\$ 0.3825	Yes	Yes
Milk, Whole, Chocolate	½ pint	NEW ITEM							Farmland	\$ 0.3999	Yes	Yes
Soy Milk	½ pint	NEW ITEM										
Milk, Low Fat 1%, ½ Gal.	½ gallon	62	LOWFATHG	HVF	\$ 3.00	Yes	Yes					
Milk, Low Fat 1%, White	1 gallon	176	LOWFATGAL	HVF	\$ 5.25	Yes	Yes					
Milk, Whole, White	1 gallon	0	WHOLEGAL	HVF	\$ 5.25	Yes	Yes					
Milk, Low Fat 1%, Unflavored White	5 gal. bag	400	LOWFAT5GB	HVF	\$ 25.00	Yes	Yes					
Milk, Fat Free, Chocolate, NO HFCS	5 gal. bag	1000	FFCHOC5GB	HVF	\$ 27.00	Yes	Yes					
Milk, Whole, White	5 gal. bag	NEW ITEM	WHOLE5GB	HVF	\$ 25.50	Yes	Yes					
Buttermilk, Low Fat 2%	1 quart	12	BUTTERMILKQT	VARIABLES	\$ 1.80	Yes	No					
Half & Half, Ultra Pasteurized	1 quart	484	HHQT	HVF	\$ 3.85	Yes	No					
Half & Half Creamers	400/cs	34	HHHCR	VARIABLES	\$ 17.00	Yes	No					
Heavy Cream, Quarts	1 quart	392	HVCQT	HVF	\$ 7.00	Yes	Yes					
Sour Cream	1 pint	20	SC16OZ	HVF	\$ 3.75	Yes	Yes					

Some schools may require coolers. Please indicate the monthly rental charge, if any.		
Description of Cooler Size/Style	Qty of Coolers	Monthly Rental Charge
Flip-Top 16 Crate Unit	1	\$220*
Flip-Top 12 Crate Unit	1	\$220
Flip-Top 8 Crate Unit	1	\$220
5 Gal. Milk Dispensers w/3 Levers	1	\$320
All milk coolers provided must be standard commercial models and bear a UL (Underwriters Laboratories) safety certification label or an equivalent nationally recognized safety certification.		

Some schools may require coolers. Please indicate the monthly rental charge, if any.		
Description of Cooler Size/Style	Qty of Coolers	Monthly Rental Charge
Flip-Top 16 Crate Unit	1	0
Flip-Top 12 Crate Unit	1	0
Flip-Top 8 Crate Unit	1	0
5 Gal. Milk Dispensers w/3 Levers	1	N/A
All milk coolers provided must be standard commercial models and bear a UL (Underwriters Laboratories) safety certification label or an equivalent nationally recognized safety certification.		

*HVF reserves the right to waive monthly equipment rental fee